

OVH.com Innovation is Freedom

Virtualization @ Cloud Services Providers

- Brief overview of key challenges -

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Cloud has (almost) nothing virtual



Nothing virtual...

250,000 **17 Physical servers** datacenters

1M+ customers

18 millions Hosted Apps



1,300

employees

#1 Europe #3 WW*



3 continents – 17 countries



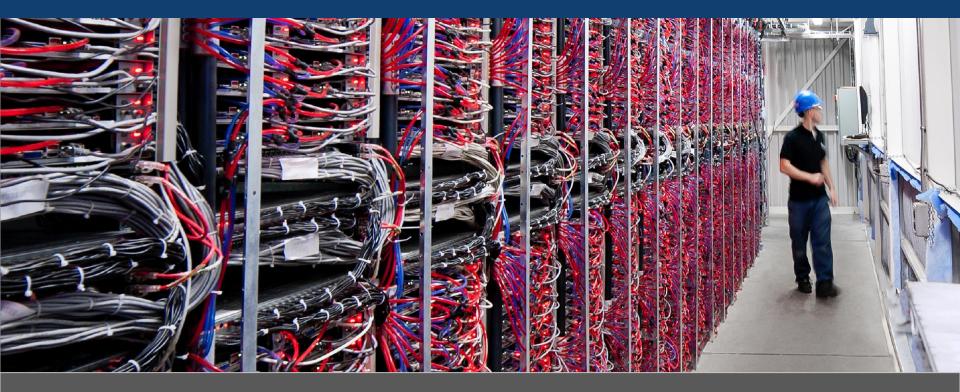
Yearly growth

30%

€150M+

Yearly Investments

Servers made in OVH



300+ servers / day

Made in OVH datacentres



PUE 1,07-1,09

A Single access point to the Digital World



Portfolio





We need virtualization to achieve our challenges and our customers' challenges



Some key challenges

- 1M+ customer to deliver automatically
- Targeted deployment in 120s max. for any config. (virtual and physical)
- High availability (99.99xx)
- Automated billing (incl. scale up and down)
- Reversibility (no lock-in): standard market APIs
- Any of our services should able to be aggregated in one single group of vLANs
- Hybrid Cloud: one single virtual infrastructure for the customer within OVH and its own DCs
- Security certifications (ISO27001, SOC1/2, CSA, PCI-DSS, Health...)
- Innovation (inside OVH and on products with customers labs)



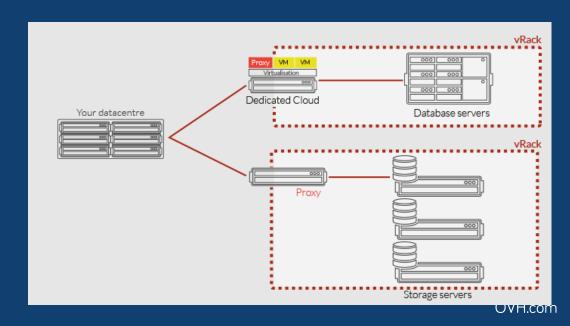


Network

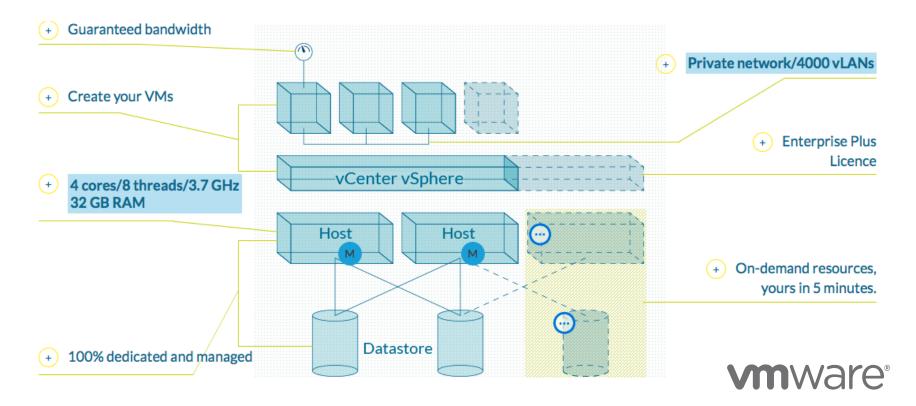


vRack

- Isolation on Private Network
- Multiple vLANs
- Hybrid infrastructure
- Multi-DC

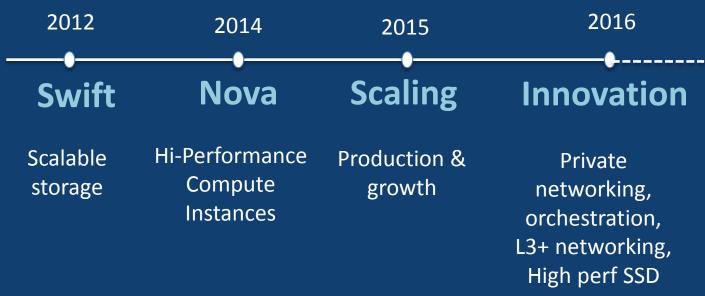


Dedicated Cloud



Public Cloud







How we bring technology at scale?

1/10/100/1000



Conclustion

We need to scale with a high level of reliability, so does the technologies we develop!



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